

GEORGIOS MANALIS

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🌐 [HTTPS://GMANALIS.GITHUB.IO/GEORGIOSMANALIS/](https://gmanalis.github.io/georgiosmanalis/)

Appointments

Assistant Professor Department of Economics, Athens University of Economics and Business
Athens, May 2026 - Present

Adjunct Lecturer Department of Economics, Athens University of Economics and Business
Athens, October 2025 - April 2026

Fixed-term Lecturer (Early Career Researcher), School of Economics, University of Edinburgh
Edinburgh, August 2022 - August 2025

Research Fellow Hellenic Foundation for European & Foreign Policy (ELIAMEP)
Athens, October 2021 - September 2022

Special Research Scientist Department of Economics, University of Cyprus
Nicosia, September 2020 - June 2021

Education

PhD Economics, Department of Economics, European University Institute, Italy, 2021

MSc Economic Theory, Athens University of Economics and Business, Greece, 2015

MSc Political Science and Political Economy, London School of Economics, UK, 2012

BSc Economic Science, Athens University of Economics and Business, Greece, 2010

Research interests

Macroeconomics, Development

Research

Working papers

- **The Mystery of Land Rights: Explorations on Informal Institutions in Ghana**
(in preparation for the Carnegie - Rochester - NYU Conference in Public Policy)
(joint with K. Mazur) - [\[link\]](#)
- **Land rights and risk-sharing in rural West Africa** - [\[link\]](#)
- **Contagion as a dealmaker? The effect of financial spillovers on regional lending programs** (*IMF Working Papers, Vol 2022: Issue 133*)
(joint with A. Ida Bonk, A. Fotiou) - [\[IMF wp\]](#)

Work in progress

- **Local trade and mutual insurance** (received STEG - SRG-8, 2025 funding)

Publications

- **Trust dynamics in electoral competition**,
European Economic Review, Vol. 179, Oct. 2025.
(joint with N. Glynia, D. Xefteris) - [[journal article](#)], [[wp](#)], [[replication code](#)]
- **Bandwagons in costly elections: The role of loss aversion**,
Journal of Economic Behavior & Organization, Vol. 209, May 2023.
(with A. Leontiou and D. Xefteris) - [[journal article](#)], [[replication code](#)]

Policy research

- **Using RRF resources to kick-start a job-rich recovery in Greece** (*Policy paper 111/2022, ELIAMEP working paper series*) - [[ELIAMEP wp](#)]
(joint with M. Matsaganis)
- **Promoting a just digital transition for workers** (*Part of the Recovery Watch series of publications led by FEPS, Friedrich-Ebert-Stiftung (FES) and the Institut Emile Vandervelde (IEV)*)
(joint with M. Matsaganis and A. Zavarella) - [[Recovery Watch publication](#)]
- **National Recovery and Resilience Plan: Greece** (*Italian Labour Law e-Journal Vol. 15, no. 1S (2022)*)
(joint with M. Matsaganis) - [[journal article](#)]

Teaching experience & supervision

Lecturer & course organizer

- Economic Growth, 2025/26. (Year 4 undergraduate course)
- History of Economic Thought, 2025/26. (Year 3 undergraduate course)
- International Economics, 2022/23 - 2024/25. (Year 3-4 undergraduate course)
- International Trade, 2022/23 - 2024/25. (Postgraduate option course)
- Advanced Topics in Macroeconomics, 2024/25. (Postgraduate option course)

Tutor

- Topics in Microeconomics, 2022/23 - 2023/24. (Year 3-4 undergraduate course)

Supervision

- Economics Honours Dissertation, 2022/23 - 2024/25. (Year 4 undergraduate course)

Conference & seminar presentations (*selected, * presentation by co-author*)

- 2nd Development Economics Workshop, Durham, 2025
- 5th Mannheim Workshop on Quantitative Macroeconomics, Mannheim, 2024
- African Meeting of the Econometric Society (AFES), Abidjan, 2024
- Scottish Economic Society (SES), Glasgow, 2024
- * Society for Economic Dynamics (SED), Cartagena, 2023
- Royal Economic Society (RES & SES), Glasgow, 2023
- * African Meeting of the Econometric Society (AFES), Nairobi, 2023
- European Economic Association (EEA-ESEM), Milan, 2022
- Society for Institutional & Organizational Economics (SIOE), Toronto, 2022 (virtual)

Invited seminars

- Department of Economics, Athens University of Economics and Business, Greece
- Department of Economics, University of Crete, Greece
- Department of Economics, University of Ioannina, Greece
- Department of Economics, University of Macedonia, Greece

Refereeing activity

- European Economic Review

Grants, prizes & awards

- SRG, STEG-CEPR, 2025
- Best paper at Warsaw International Economic Meeting 2019
- 7th Giorgio Rota Best Paper Award
- Shortlisted for LAGV Prize (ASSET 2019)
- PhD Grant - State Scholarship Foundation (IKY) & PhD Grant - EUI
- Fee waiver due to excellent performance - MSc in Economic Theory (AUEB)